

Capital Markets and Business Development

Kristin Johnson, Managing Director
kjohnson@altamontcapital.com

Pete Meyerdirk, Executive Director
pmeyerdirk@altamontcapital.com

Pierce Coticchia, Director
pcoticchia@altamontcapital.com

Investment Team

Jesse Rogers
Randall Eason
Keoni Schwartz
Casey Lynch
Sam Gaynor
Kevin Mason
Chase Beeler
Kabir Mundkur
Wande Olabisi
Wyatt Brothers
Rebecca Deubler
Anna Garcia
Jun Liang
Casey Shamma

400 Hamilton Avenue, Suite 230
Palo Alto, CA 94301
650.264.7750
www.altamontcapital.com

Altamont Capital Partners is a private equity firm with \$4.0 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

TARGET INVESTMENT CRITERIA

COMPANY SIZE

- Up to \$100M in EBITDA (including unprofitable businesses)

EQUITY INVESTMENT

- \$15M to \$150M+

TRANSACTION TYPES

- Flexible structure to fit the situation
- Long term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others

INDUSTRIES

- Business services
- Consumer
- Financial services
- Healthcare
- Industrial
- Restaurants & Multi-Unit

INDUSTRIALS

- DOUGLAS PRODUCTS** Leading manufacturer and distributor of specialty chemical products for pest management, plant health and sanitary sewer applications *(June 2015)*
- BAYOU** Leading provider of pipeline coatings and insulation solutions *(September 2018)*
- SPG** Vertically-integrated provider of protective packaging products *(December 2020)*
- WAVE ELECTRONICS** Value-added distributor of connected home, audio/video and residential security products *(March 2021)*
- CASCADE WINDOWS** Leading designer and manufacturer of vinyl windows (November 2012) *
- Leading distributor of beef, pork, poultry and seafood products *(June 2017) **

HEALTHCARE

- INTUITIVE HEALTH** Free-standing emergency room and urgent care centers *(October 2014)*
- CHE Behavioral Health** Provider of behavioral health services to senior patients *(March 2015)*
- SEQUEL** Provider of behavioral health services to children and adults *(September 2017)*
- Amplify HEALTH** Pharmaceutical contract commercial services organization *(January 2019)*
- MODERN HEALTH** Specialty infusion and specialty drug distribution for complex therapies *(July 2012) **

FINANCIAL SERVICES

- byrider** Specialty finance and leading used car sales operator in the US *(May 2011)*
- embark GENERAL** Full-service managing general agency platform *(December 2015)*
- K U V A R E** Middle market life and annuity insurance platform *(October 2016)*
- ACCELERANT** Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets *(February 2019)*
- KINETIC ADVANTAGE** Floorplan finance platform, focused on serving independent auto dealers *(November 2020)*
- HORIZON INVESTMENTS** Asset management platform providing modern goals-based investment solutions to financial advisors *(November 2021)*
- Meta** Commercial and consumer bank and prepaid card services business *(May 2012) **
- WUNDERLICH** Leading regional full-service investment firm *(December 2013) **
- CHESITE** Leading non-standard auto insurance managing general agency *(March 2014) **

RESTAURANTS & MULTI-UNIT

- T A C O L A** Largest Taco Bell franchisee located in the Southeast *(December 2012)*
- COTTON PATCH CAFE** Scratch-made Southern food restaurant chain *(February 2015)*
- Planet Fitness** Largest Planet Fitness franchisee in Texas, operating additional franchisees in Arkansas, Oklahoma, North Carolina and Virginia *(February 2016)*
- ALAMO** Leading operator and franchisor of dine-in movie theaters in the US *(June 2018)*
- BOOVI** Sonic franchisee operating 66 restaurants in the Southeast *(December 2012) **
- ZBLLBONG** Leading global surfwear company *(July 2013) **

CONSUMER

- TALL TREE** Food holding company consisting of regional brands Richard's, Blue Ribbon*, Klement's and The January Company *(July 2013)*
- MERWIN MADE** Leading snowboard and action sports company *(November 2013)*
- Scopex** Leading branded apparel company in the action sports category *(November 2014)*
- FOX** Market-leading performance motocross brand *(December 2014)*
- HYBRID** Leading full-service design, sourcing and apparel distributor *(December 2014)*
- Juice PLUS+** Direct seller of whole food-based nutritional products *(November 2018)*
- INTERMIX** Omnichannel women's luxury fashion retailer *(May 2021)*
- BA DG** Designer and distributor of fabrics and home furnishing products *(June 2011) **
- DAKINE** Strong global technical products/outdoor gear brand *(July 2013) **
- HUF** Leading branded apparel company in the action sports category *(October 2014) **
- Maxi** Manufacturer of premium-quality, frozen poultry products *(December 2016) **

BUSINESS SERVICES

- CORNERSTONE ADVISORS** Provides contract negotiation, advisory and information services to mid-size banks and credit unions *(September 2020)*
- McLarens** Claims management and property loss adjustment business *(September 2011) **
- OMNIPLEX WORLD SERVICES** Provides background checks and physical security to the government *(December 2012) **

* Former portfolio company