

Capital Markets and Business Development

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Altamont Capital Partners is a private equity firm with over \$4 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

TARGET INVESTMENT CRITERIA

COMPANY SIZE

- Up to \$100M in EBITDA (including unprofitable businesses)

EQUITY INVESTMENT

- \$15M to \$150M+

TRANSACTION TYPES

- Flexible structure to fit the situation
- Long term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others

INDUSTRIES

- Business services
- Consumer
- Financial services
- Industrial
- Restaurants & Multi-Unit

Current Portfolio Companies

INDUSTRIALS

- Manufacturer of custom-engineered fabric structures (Feb-24)
- Market leading distributor and fabricator of “below-the-hook” lifting solutions (Feb-22)
- Value-added distributor of connected home, audio/video and residential security products (Mar-21)
- Vertically-integrated provider of protective packaging products (Dec-20)
- Leading provider of pipeline coatings and insulation solutions (Sep-18)

MULTI-UNIT / CONSUMER SERVICES

- Leading residential provider of electrical, HVAC, and plumbing services and franchisee of Mister Sparky, One Hour Heating & AC, and Benjamin Franklin Plumbing (Feb-22)
- Scratch-made Southern food restaurant chain (Feb-15)
- Largest Taco Bell franchisee located in the Southeast (Dec-12)

CONSUMER

- Premium beaded frozen novelty manufacturer and brand (Nov-23)
- Direct seller of whole food-based nutritional products (Nov-18)
- Leading full-service design, sourcing, and apparel distributor (Dec-14)
- Lifestyle apparel brand with multiple inspirations, including art, music and surf (Oct-14)
- Food holding company consisting of regional brands Richard’s*, Blue Ribbon*, Klement’s*, and The January Company (Jul-13)
- Leading snowboard and action sports company (Nov-13)

* Indicates exited portfolio company

FINANCIAL SERVICES

- Hybrid insurance carrier providing technology, services, and balance sheet capital capacity to managing general underwriters (Oct-23)
- Reinsurance brokerage providing innovative capital solutions for P&C carriers (Jul-23)
- Capital solutions provider focused on reinsurance offerings for small and mid-sized P&C companies across the US, Bermuda, and Europe / UK (May-22)
- Asset management platform providing modern goals-based investment solutions to financial advisors (Nov-21)
- Floorplan finance platform, focused on serving independent auto dealers (Nov-20)
- Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets (Feb-19)
- Middle market life and annuity insurance platform (Oct-16)
- Full-service managing general agency platform (Dec-15)
- Specialty finance and leading used car sales operator in the US (May-11)

HEALTHCARE

- Pharmaceutical contract commercial services organization (Jan-19)
- Provider of behavioral health services to children and adults (Sep-17)
- Free-standing emergency room and urgent care centers (Oct-14)

BUSINESS SERVICES

- Leading provider of eco-friendly, waste management services for food processors and retailers (Aug-22)
- Provides contract negotiation, advisory and information services to mid-size banks and credit unions (Sep-20)

Exited Portfolio Companies

