

Capital Markets and Business Development

Kristin Johnson, Managing Director of Business Development
kjohnson@altamontcapital.com

Pete Meyerdirk, Managing Director of Capital Markets
pmeyerdirk@altamontcapital.com

Investment Team

Jesse Rogers
Randall Eason
Keoni Schwartz
Chase Beeler
Sam Gaynor
Kevin Mason
Wande Olabisi
Wyatt Brothers
Rebecca Deubler
Jun Liang
Kabir Mundkur
James Allen
Morgan Baylor
Jiahui Hu
Jordan Mallen
Matt Sonnenblick
Andrew Summerville

400 Hamilton Avenue, Suite 230
Palo Alto, CA 94301
650.264.7750
www.altamontcapital.com

Altamont Capital Partners is a private equity firm with over \$4 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

TARGET INVESTMENT CRITERIA

COMPANY SIZE

- Up to \$100M in EBITDA (including unprofitable businesses)

EQUITY INVESTMENT

- \$15M to \$150M+

TRANSACTION TYPES

- Flexible structure to fit the situation
- Long term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others

INDUSTRIES

- Business services
- Consumer
- Financial services
- Industrial
- Restaurants & Multi-Unit

Current Portfolio Companies

INDUSTRIALS

- Manufacturer of custom-engineered fabric structures (Feb-24)
- Market leading distributor and fabricator of "below-the-hook" lifting solutions (Feb-22)
- Value-added distributor of connected home, audio/video and residential security products (Mar-21)
- Vertically-integrated provider of protective packaging products (Dec-20)
- Leading provider of pipeline coatings and insulation solutions (Sep-18)

MULTI-UNIT / CONSUMER SERVICES

- Leading residential provider of electrical, HVAC, and plumbing services and franchisee of Mister Sparky, One Hour Heating & AC, and Benjamin Franklin Plumbing (Feb-22)
- Scratch-made Southern food restaurant chain (Feb-15)
- Largest Taco Bell franchisee, located in the Southeast (Continuation Fund: Aug-24 | Initial Investment: Dec-12)

CONSUMER

- Premium beaded frozen novelty manufacturer and brand (Nov-23)
- Direct seller of whole food-based nutritional products (Nov-18)
- Leading full-service design, sourcing, and apparel distributor (Dec-14)
- Lifestyle apparel brand with multiple inspirations, including art, music and surf (Oct-14)
- Food holding company consisting of regional brands Richard's*, Blue Ribbon*, Klement's*, and The January Company (Jul-13)
- Leading snowboard and action sports company (Nov-13)

* Indicates exited portfolio company

FINANCIAL SERVICES

- Hybrid insurance carrier providing technology, services, and balance sheet capital capacity to managing general underwriters (Oct-23)
- Reinsurance brokerage providing innovative capital solutions for P&C carriers (Jul-23)
- Capital solutions provider focused on reinsurance offerings for small and mid-sized P&C companies across the US, Bermuda, and Europe / UK (May-22)
- Asset management platform providing modern goals-based investment solutions to financial advisors (Nov-21)
- Floorplan finance platform, focused on serving independent auto dealers (Nov-20)
- Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets (Feb-19)
- Middle market life and annuity insurance platform (Oct-16)
- Full-service managing general agency platform (Dec-15)

HEALTHCARE

- Pharmaceutical contract commercial services organization (Jan-19)
- Provider of behavioral health services to children and adults (Sep-17)
- Free-standing emergency room and urgent care centers (Oct-14)

BUSINESS SERVICES

- Leading provider of eco-friendly, waste management services for food processors and retailers (Aug-22)
- Provides contract negotiation, advisory and information services to mid-size banks and credit unions (Sep-20)

Exited Portfolio Companies

