# Altamont

#### **Capital Markets and Business Development**

Kristin Johnson, Managing Director of Business Development kjohnson@altamontcapital.com

Pete Meyerdirk, Managing Director of Capital Markets pmeyerdirk@altamontcapital.com

> **Investment Team** Jesse Rogers **Randall Eason** Keoni Schwartz Chase Beeler Sam Gaynor Kevin Mason Wande Olabisi Wyatt Brothers **Rebecca Deubler** Jun Liang Kabir Mundkur James Allen **Morgan Baylor** Jiahui Hu Jordan Mallen Matt Sonnenblick Andrew Summerville

400 Hamilton Avenue, Suite 230 Palo Alto, CA 94301 650.264.7750 www.altamontcapital.com Altamont Capital Partners is a private equity firm with over \$4 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

### TARGET INVESTMENT CRITERIA

| COMPANY SIZE      | <ul> <li>Up to \$100M in EBITDA (including unprofitable businesses)</li> </ul>   |
|-------------------|--|
| EQUITY INVESTMENT | • \$15M to \$150M+   |
| TRANSACTION TYPES | Flexible structure to fit the situation  |
|                   | <ul> <li>Long term investment horizon</li> </ul>   |
|                   | <ul> <li>Expertise in complicated situations, including<br/>founder transitions, corporate carve-outs, build-ups,<br/>turn-arounds and others</li> </ul> |
| INDUSTRIES        | Business services  |
|                   | Consumer   |
|                   | Financial services   |
|                   | Industrial   |
|                   | Restaurants & Multi-Unit   |
|                   |  |
|                   |  |

## **Portfolio Companies**



#### **Current Portfolio Companies**

#### INDUSTRIALS

| BIGTOP                           | Manufacturer of custom-engineered fabric structures (Feb-24)                                      |
|----------------------------------|---|
| Bishop Lifting<br>Products, Inc. | Market leading distributor and fabricator of "below-the-hook" lifting solutions (Feb-22)          |
|                                  | Value-added distributor of connected home, audio/video and residential security products (Mar-21) |
|                                  | Vertically-integrated provider of protective packaging products (Dec-20)                          |
| BAYOU                            | Leading provider of pipeline coatings and insulation solutions (Sep-18)                           |

#### MULTI-UNIT / CONSUMER SERVICES



Leading residential provider of electrical, HVAC, and plumbing services and franchisee of Mister Sparky, One Hour Heating & AC, and Benjamin Franklin Plumbing (Feb-22)



Scratch-made Southern food restaurant chain (Feb-15)

Largest Taco Bell franchisee, located in the Southeast (Continuation Fund: Aug-24 | TAC+LA Initial Investment: Dec-12)

#### CONSUMER



 $\Box$ 

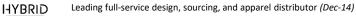
BRIXTON

TALL TREE

MERVIN AMADE

Premium beaded frozen novelty manufacturer and brand (Nov-23)

juice plus+ Direct seller of whole food-based nutritional products (Nov-18)



Lifestyle apparel brand with multiple inspirations, including art, music and surf (Oct-14)

Food holding company consisting of regional brands Richard's\*, Blue Ribbon\*, Klement's\*, and The January Company (Jul-13)

Leading snowboard and action sports company (Nov-13)

\* Indicates exited portfolio company

#### FINANCIAL SERVICES

| \H_∧ d r o n      | Hybrid insurance carrier providing technology, services, and balance sheet capital capacity to managing general underwriters ( <i>Oct-23</i> )     |
|-------------------|--|
| AUGMENT           | Reinsurance brokerage providing innovative capital solutions for P&C carriers (Jul-23)   |
| <b>FLEMING</b> RE | Capital solutions provider focused on reinsurance offerings for small and mid-sized P&C companies across the US, Bermuda, and Europe / UK (May-22) |
|                   | Asset management platform providing modern goals-based investment solutions to financial advisors (Nov-21)   |
|                   | Floorplan finance platform, focused on serving independent auto dealers (Nov-20)   |
| ACCELERANT        | Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets ( <i>Feb-19</i> )                                    |
| KUVARE            | Middle market life and annuity insurance platform (Oct-16)   |
| EMBARK            | Full-service managing general agency platform (Dec-15)   |

#### HEALTHCARE

|             | Pharmaceutical contract commercial services organization (Jan-19)      |
|-------------|--|
| Gracent     | Provider of behavioral health services to children and adults (Sep-17) |
| H E A L T H | Free-standing emergency room and urgent care centers (Oct-14)          |

#### BUSINESS SERVICES



Leading provider of eco-friendly, waste management services for food processors and retailers (Aug-22)

Cornerstone

Provides contract negotiation, advisory and information services to mid-size banks and credit unions (Sep-20)

#### **Exited Portfolio Companies**

