

## Capital Markets and Business Development

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Altamont Capital Partners is a private equity firm with over \$4 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

## TARGET INVESTMENT CRITERIA

### COMPANY SIZE

- Up to \$100M in EBITDA (including unprofitable businesses)

### EQUITY INVESTMENT

- \$15M to \$150M+

### TRANSACTION TYPES

- Flexible structure to fit the situation
- Long term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others

### INDUSTRIES

- Industrials
- Financial services
- Business services
- Multi-unit & franchising

## Current Portfolio Companies

### INDUSTRIALS



Manufacturer of custom-engineered fabric structures (Feb-24)



Market leading distributor and fabricator of "below-the-hook" lifting solutions (Feb-22)



Value-added distributor of connected home, audio/video and residential security products (Mar-21)



Vertically-integrated provider of protective packaging products (Dec-20)



Leading provider of pipeline coatings and insulation solutions (Sep-18)

### MULTI-UNIT & FRANCHISING



Premium beaded frozen novelty manufacturer and brand (Nov-23)



Leading residential provider of electrical, HVAC, and plumbing services and franchisee of Mister Sparky, One Hour Heating & AC, and Benjamin Franklin Plumbing (Feb-22)



Scratch-made Southern food restaurant chain (Feb-15)



Largest Taco Bell franchisee, located in the Southeast (Continuation Fund: Aug-24 / Initial Investment: Dec-12)

### CONSUMER



Direct seller of whole food-based nutritional products (Nov-18)



Leading full-service design, sourcing, and apparel distributor (Dec-14)



Lifestyle apparel brand with multiple inspirations, including art, music and surf (Oct-14)



Leading snowboard and action sports company (Nov-13)

### FINANCIAL SERVICES



Hybrid insurance carrier providing technology, services, and balance sheet capital capacity to managing general underwriters (Oct-23)



Reinsurance brokerage providing innovative capital solutions for P&C carriers (Jul-23)



Capital solutions provider focused on reinsurance offerings for small and mid-sized P&C companies across the US, Bermuda, and Europe / UK (May-22)



Asset management platform providing modern goals-based investment solutions to financial advisors (Nov-21)



Floorplan finance platform, focused on serving independent auto dealers (Nov-20)



Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets (Feb-19)



Middle market life and annuity insurance platform (Oct-16)



Full-service managing general agency platform (Dec-15)

### BUSINESS SERVICES



Leading provider of eco-friendly, waste management services for food processors and retailers (Aug-22)

### HEALTHCARE



Pharmaceutical contract commercial services organization (Jan-19)



Provider of behavioral health services to children and adults (Sep-17)

## Exited Portfolio Companies



CHE Behavioral Health



ROBERT ALLEN DURALEE GROUP

