



Altamont Capital Partners is a private equity firm with over \$4 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

TARGET INVESTMENT CRITERIA

COMPANY SIZE

- Up to \$100M in EBITDA (including unprofitable businesses)

EQUITY INVESTMENT

- \$15M to \$150M+

TRANSACTION TYPES

- Flexible structure to fit the situation
- Long-term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others

INDUSTRIES

- Industrials
- Financial services
- Business services
- Franchising & multi-unit

Business Development & Capital Markets

Kristin Johnson

Managing Director of Business Development
kjohnson@altamontcapital.com

Pete Meyerdirk

Managing Director of Capital Markets
pmeyerdirk@altamontcapital.com

Ariail Barker

Director of Business Development
abarker@altamontcapital.com

Andrew Kocins

Vice President of Business Development & Capital Markets
akocins@altamontcapital.com

Investment Team

Jesse Rogers

Randall Eason

Keoni Schwartz

Chase Beeler

Sam Gaynor

Kevin Mason

Wande Olabisi

Jun Liang

Jordan Mallen

Kabir Mundkur

James Allen

Morgan Baylor

Jiahui Hu

Riley Quinn

Matt Sonnenblick

Andrew Summerville



PORTFOLIO COMPANIES

CURRENT PORTFOLIO COMPANIES

INDUSTRIALS



Manufacturer of custom-engineered fabric structures (Feb-24)



Market leading distributor and fabricator of “below-the-hook” lifting solutions (Feb-22)



Value-added distributor of connected home, audio/video and residential security products (Mar-21)



Vertically-integrated provider of protective packaging products (Dec-20)



Leading provider of pipeline coatings and insulation solutions (Sep-18)

FRANCHISING & MULTI-UNIT



Largest Taco Bell franchisee and growing 7 Brew franchisee, located in the Southeast (Continuation Fund: Aug-24 | Initial Investment: Dec-12)



Premium beaded frozen novelty manufacturer and brand (Nov-23)



Leading residential provider of electrical, HVAC, and plumbing services and franchisee of Mister Sparky, One Hour Heating & AC, and Benjamin Franklin Plumbing (Feb-22)



Scratch-made Southern food restaurant chain (Feb-15)

BUSINESS SERVICES



Leading provider of eco-friendly, waste management services for food processors and retailers (Aug-22)

FINANCIAL SERVICES



Hybrid insurance carrier providing technology, services, and balance sheet capital capacity to managing general underwriters (Oct-23)



Reinsurance brokerage providing innovative capital solutions for P&C carriers (Jul-23)



Capital solutions provider focused on reinsurance offerings for small and mid-sized P&C companies across the US, Bermuda, and Europe / UK (May-22)



Asset management platform providing modern goals-based investment solutions to financial advisors (Nov-21)



Floorplan finance platform, focused on serving independent auto dealers (Nov-20)



Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets (IPO: Jul-25 | Initial Investment: Feb-19)



Middle market life and annuity insurance platform (Oct-16)



Full-service managing general agency platform (Dec-15)

CONSUMER



Leading full-service design, sourcing, and apparel distributor (Dec-14)



Leading snowboard and action sports company (Nov-13)

HEALTHCARE



Pharmaceutical contract commercial services organization (Jan-19)



Provider of behavioral health services to children and adults (Sep-17)

EXITED PORTFOLIO COMPANIES



Note: No longer actively investing in healthcare and consumer sectors.